Atos in H2020

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Agenda

► Atos today

► Atos and R&D&I

► H2020: A Success Story

► Recommendations for the Turkish industry and academia

► Conclusion

H2020 – an opportunity to leverage your technologies

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Atos ??

Atos is an international **leader** in **Digital Services**

Atos

Delivering services

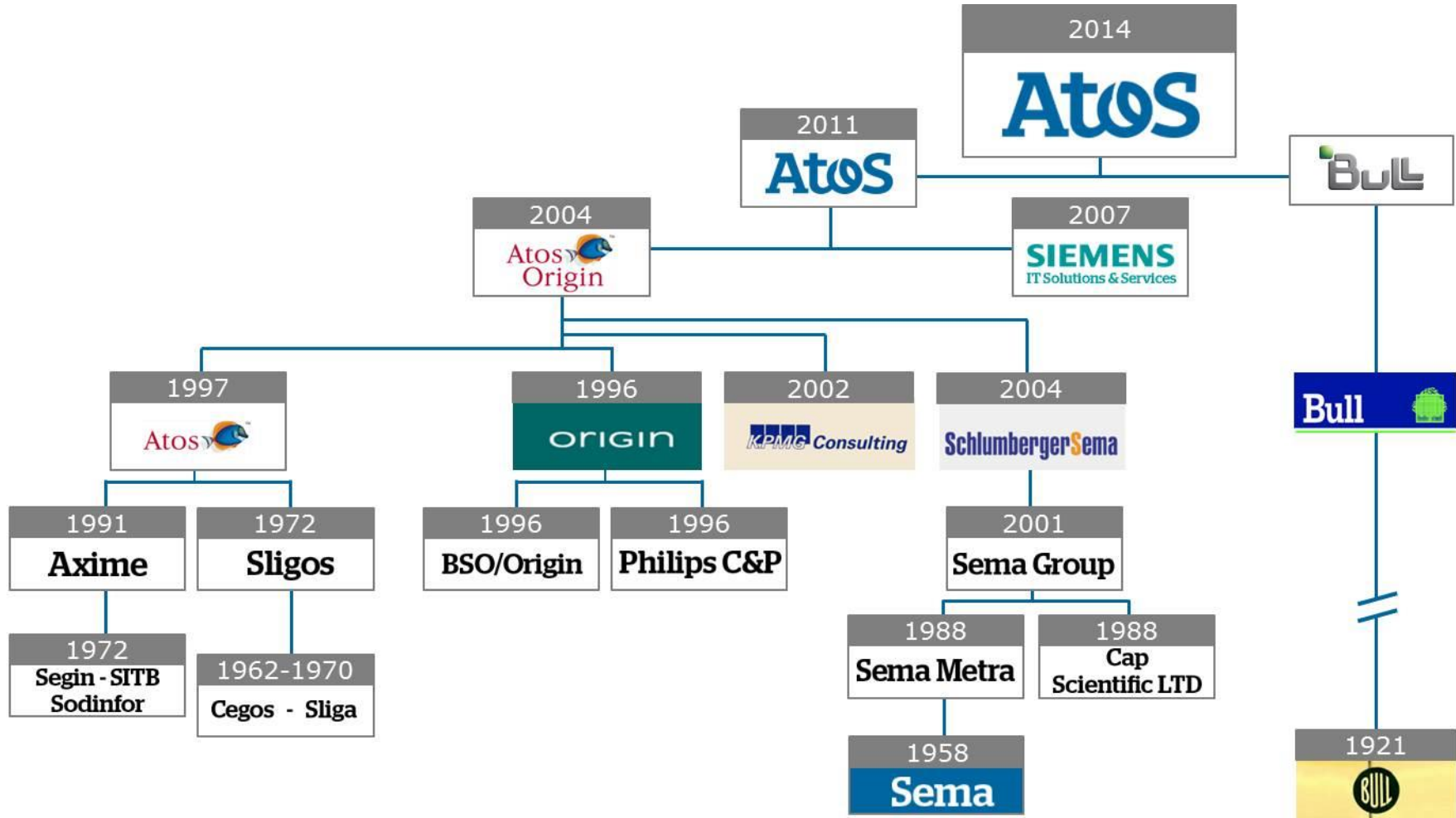consulting

managed operations

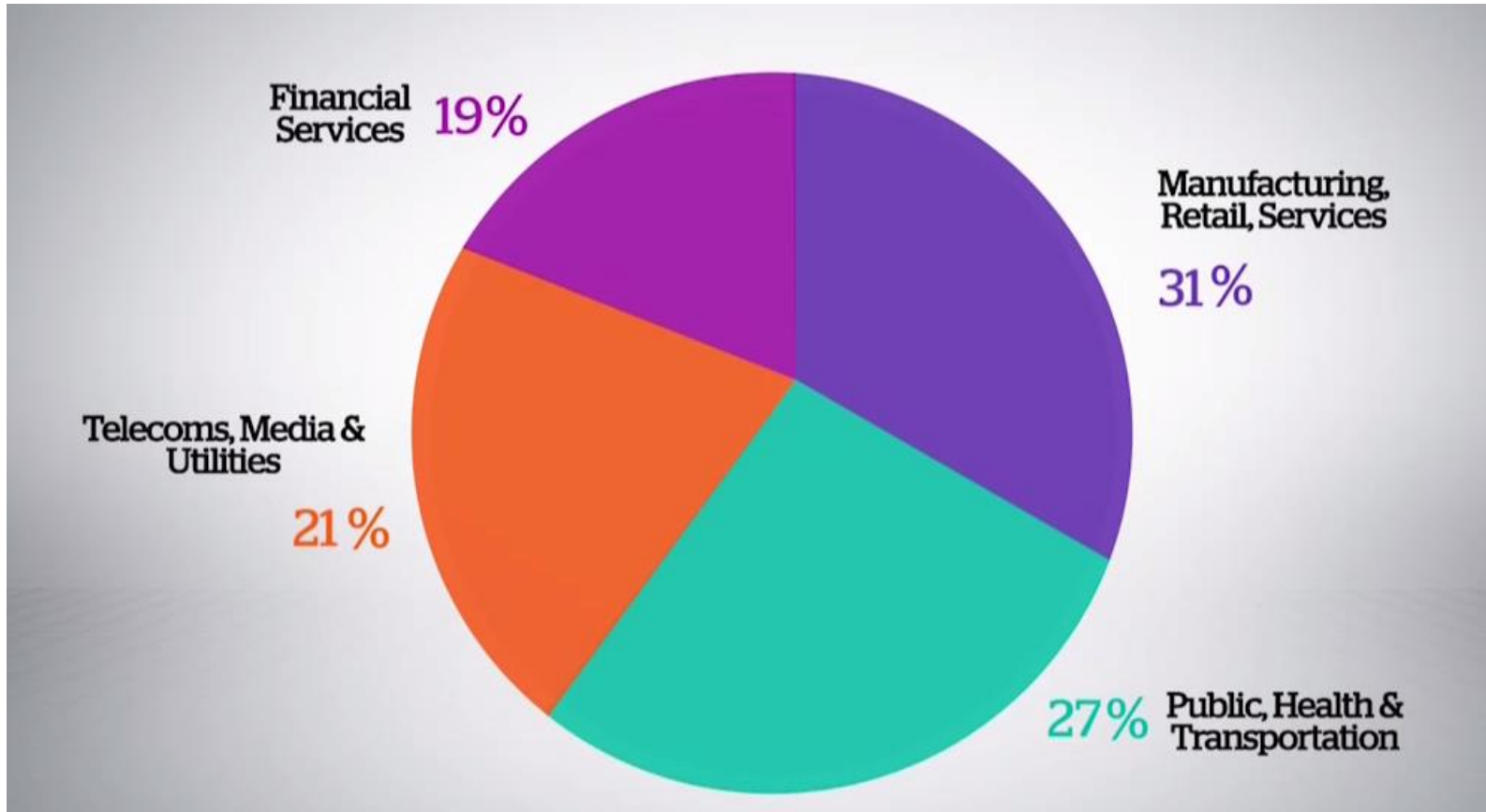systems integration

big data and security

cloud

e-payment

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Atos grown through acquisitions and successful turn around

Atos delivers IT services across 4 market sectors

Financial Services 19%

Manufacturing, Retail, Services 31%

Telecoms, Media & Utilities 21%

27% **Public, Health & Transportation**

Based on Atos breakdown revenue end of 2013 (in B€ 8.6)

Atos

From vision to innovation

"At Atos, we are very clear about what innovation truly means and about how we enable our clients to ensure that it becomes part of their company DNA, as it is part of ours"

Atos and the International Olympic Committee

► Long-term relationship based on trust and proven performance since Barcelona 1992

Atos: A New European Powerhouse

€10 billion 2013 combined revenue

#1 Cloud Operations in Western Europe

circa 85.500 headcount

#1 Managed Services in Europe

52 countries

Trusted operator for Cyber Security and Big Data €500 Mn€

Atos

From local offices to global powerhouse
Geographical breakdown of 85,500 Atos headcount

Central & Eastern Europe
Austria
Bulgaria
Croatia
Czech Republic
Hungary
Italy
Poland
Romania
Russia
Serbia
Slovakia
Switzerland
Turkey

Benelux & The Nordics
Belgium
Denmark
Finland
Luxembourg
Netherlands
Sweden

North America
Canada
USA

UK & Ireland
France

Germany

Iberia
Portugal
Spain

Asia Pacific
Australia
China
Indonesia
Japan
Hong Kong
Malaysia
Philippines
Singapore
Taiwan
Thailand

Latin America
Argentina
Brazil
Chile
Colombia
Mexico

India, Middle East and Africa
Egypt
India
Morocco
South Africa
United Arab Emirates
Qatar
Saudi Arabia

Atos

Research & Innovation Group

- ▶ R&D hub of Atos

- ▶ Development of projects combining the deployment of advanced technologies and commercial exploitation

- ▶ Coordination and Management of big international partnerships

- ▶ Source of innovative solutions to be promoted to Atos customers

Worldwide reference point in Research, Technological Development & Innovation

Atos

Competences
RDI | Research, Development & Innovation

▶ **More than 28 years of experience** in running RDI projects, extremely well-known player in R&D in European contexts (FI, BDVA, PPP, H2020).

▶ Atos, as ICT global player, has the capacity to **influence the orientation of R&D funding programs**.

▶ Experts in designing, running and negotiating large scale RDI collaborative projects.

▶ Industrialisation of processes, PMO.

▶ **Wide range of expertise** - from emerging technologies to social sciences - various disciplines and cultures.

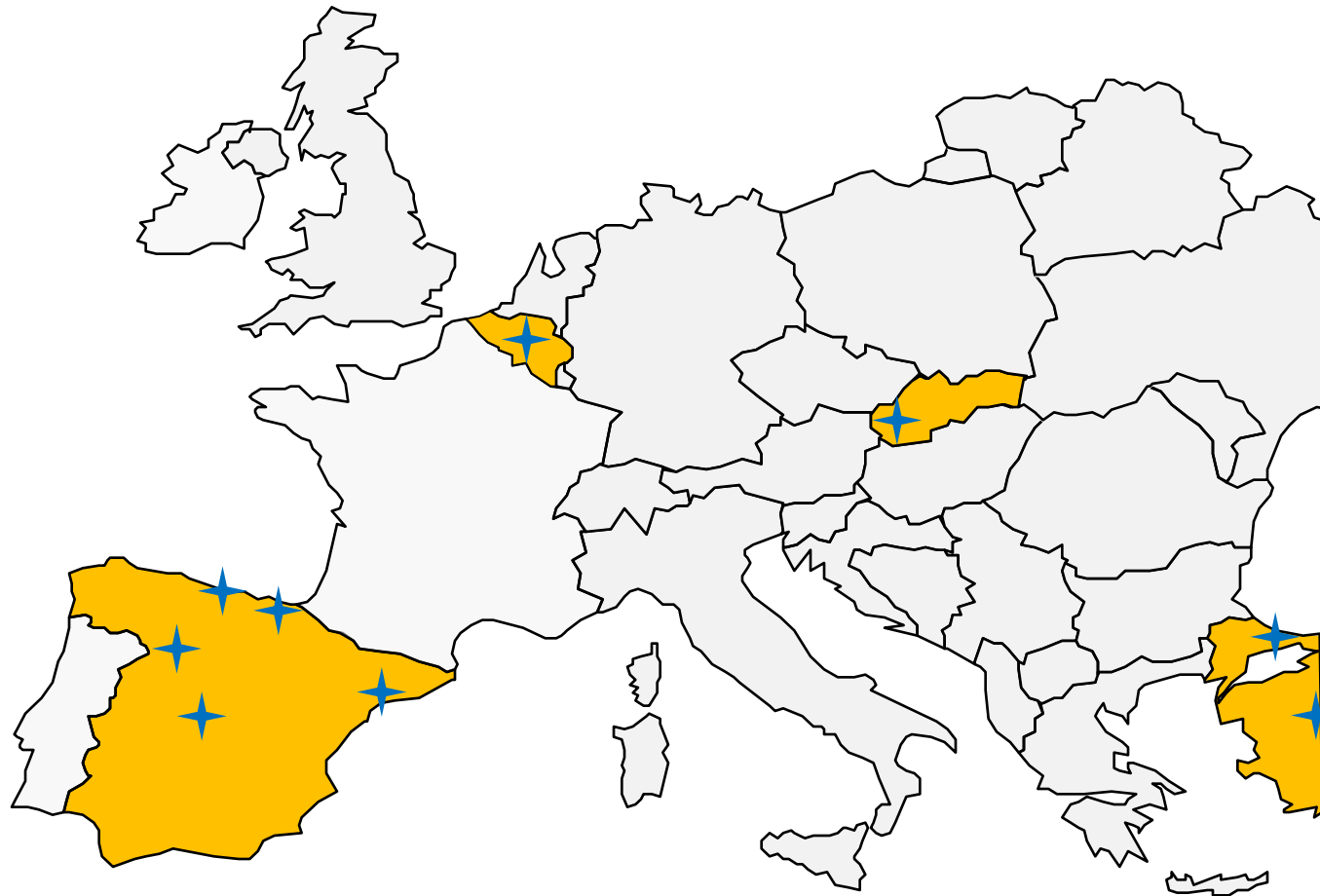▶ **Successfully providing Research & Innovation support services** to other organizations (innovation workshops).

RDI since 1987

124 ongoing Projects

Atos

Geographic Footprint

- ▶ Ankara
- ▶ Barcelona
- ▶ Bilbao
- ▶ Bratislava
- ▶ Brussels
- ▶ Istanbul
- ▶ Madrid
- ▶ Santander
- ▶ Tenerife
- ▶ Valladolid

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Atos as player in Europe's Research arena

► **Atos Research & Innovation in the European R&D&I constellation:**
  – In FP7, **Atos is no. 2** (following Siemens AG) as private-for-profit organization, with the highest numbers of participations in projects*****

► **European Lobbies – Aiming at "leadership" rather than "only presence"**
  – Future Internet PPP – Member of the Steering Board
  – Since 2014, **Atos is a founding member of the Big Data Value Association (BDVA**), assuming the roles of Vice-presidency and Deputy Secretary-general. We are also **member of the 5G PPP Steering Board**
  – **Atos is a core member of the KIC EIT Health Innolife** and an official member of the KIC EIT ICT Labs associated node Madrid.

*Sixth FP7 Monitoring Report 2012, Published in August 2013

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H2020 – A Success Story

▶ As announced in March 2015, four companies have agreed to address jointly the Smart City market using FIWARE: Atos, Engineering, Orange & Telefonica

▶ FIWARE is the architecture and software coming from Future Internet PPP calls. Three stages – a set of enablers:

– Generic enablers

– Specific enablers

FIWARE – the commercial offer for Smart Cities

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FIWARE: Value proposition for Smart Cities

http://www.fiware.org
http://lab.fiware.org
Follow @FIWARE on Twitter!

Cities are where daily life and businesses actually happen ...

Smart Cities are not simply about more efficient municipality services but transforming Cities into ICT platform enabling innovation local economy growth and well-being

The FIWARE Program

► Goal: capture opportunities derived from the new wave of digitalization of life and businesses by building an ecosystem that will work as catalyst for capturing the opportunities.

► Pillars:

– **FIWARE** : a generic, open standard platform which serve the needs of developers in multiple domains

– **FIWARE Lab** : a meeting point where innovation takes place, an opportunities can be incubated

– **FIWARE Accelerate** : a program that funds developers and entrepreneurs, and ignites roll-out of the ecosystem

– **FIWARE Ops** : the suite of tools easing deployment and operation of FI-WARE instance nodes

– FIWARE mundus: reach a global footprint, opening to regions that share the same vision and ambition
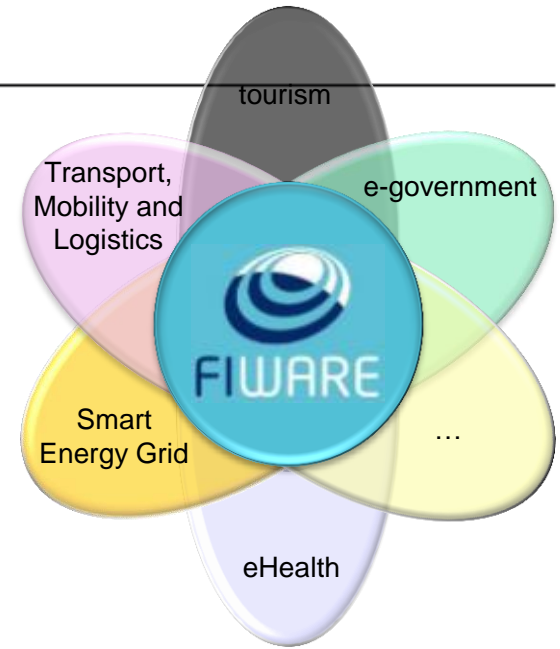
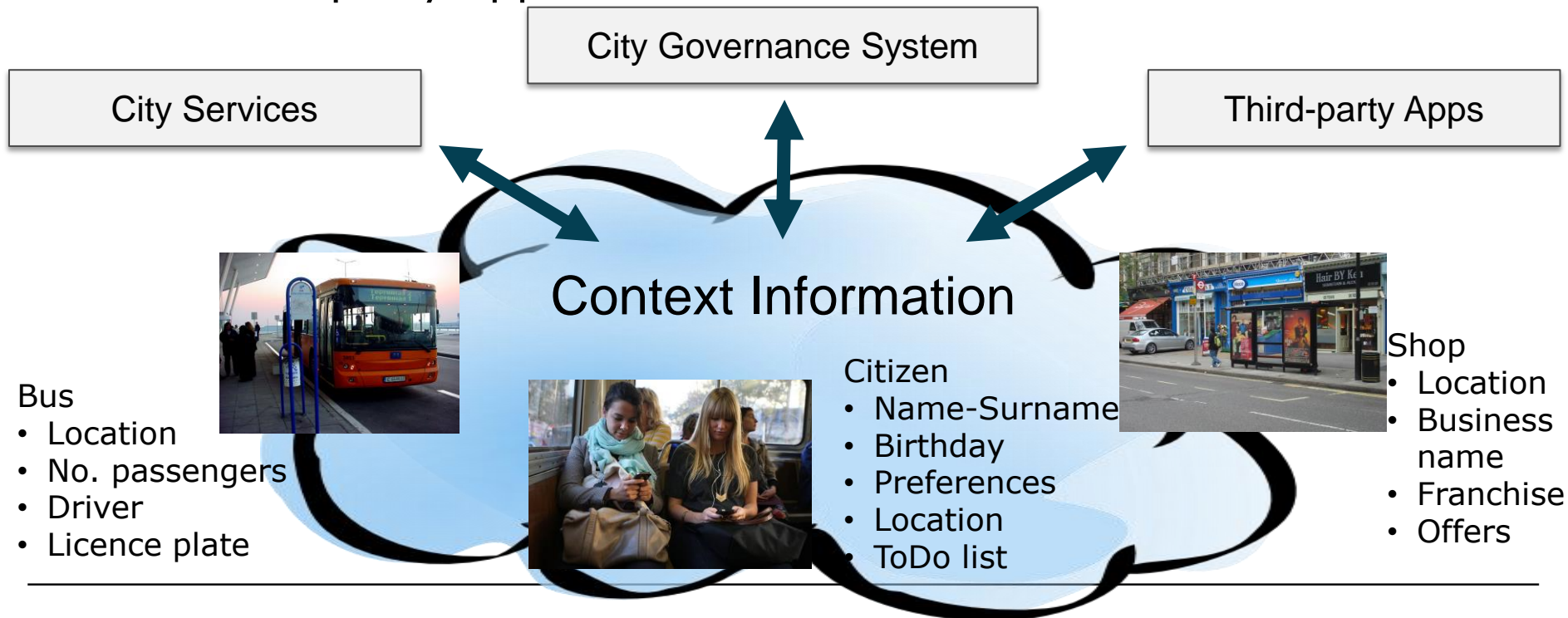# Why is FI-WARE suitable for Smart Cities?

FIWARE = advanced OpenStack-based Cloud capabilities + library of APIs that ease development of applications

Driven by implementation

Sustainability ensured

Being "Smart" requires first being "Aware"

► Implementing a Smart City requires gathering and managing context information describing the current and historic "state" of the city

► Context information refers to the values of attributes characterizing entities relevant to city services, governance and third-party apps

City Governance System

City Services

Third-party Apps

Context Information

Bus
• Location
• No. passengers
• Driver
• Licence plate

Citizen
• Name-Surname
• Birthday
• Preferences
• Location
• ToDo list

Shop
• Location
• Business name
• Franchise
• Offers

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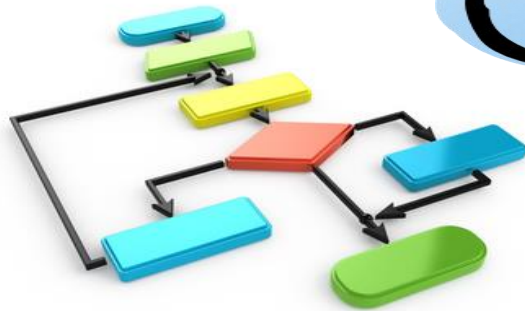# Once context information is gathered, a lot of useful complementary FIWARE enablers can be used
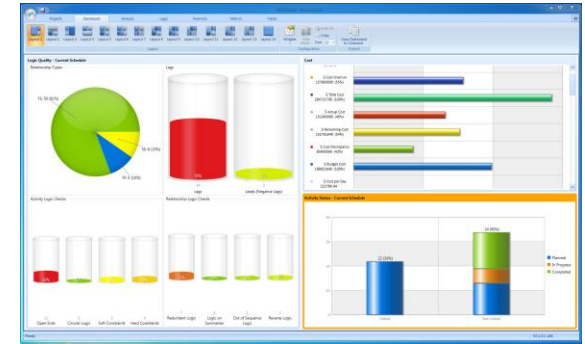
Advanced Web-based UI (AR, 3D)

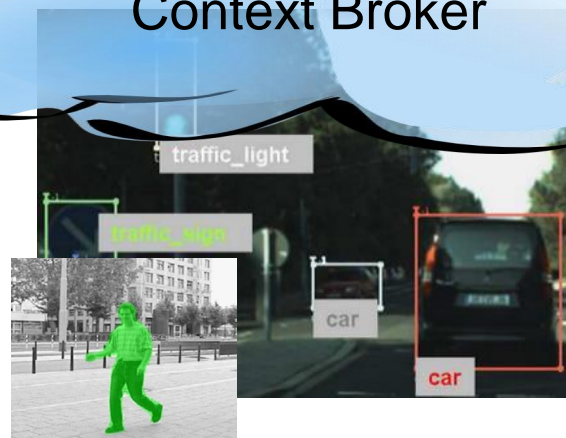Open data publication

Data/Apps visualization

Context Broker

Complex Event Processing

Multimedia processing
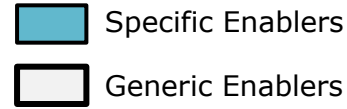
Big Data Analysis

Target Smart City platform

RULES DEFINITION TOOL

Operational DASHBOARD

KPI GOVERNANCE

OPEN DATA

PORTALS

Real-time processing

Data Quering /Action, Publish/Subscr

BI ETL

Big Data Processing

Open Data publishing

CEP

Short-term historic data

Big Data

City Services

Service orchestrator

Inventory

Context Adapters

GIS

Context Broker

CKAN

IDM & Auth

Accounting & Payment & Billing

Real Time Media Stream Processing

IoT Broker & Config Management (from sensors to things)

IoT Backend Device Management

measures / commands

► Smart city platform as a Data/Knowledge Hub

► Non-intrusive, open to third parties

Specific Enablers

Generic Enablers

Media streams

actuators

IoT/ Sensor

Open Data

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Recommendation for the Turkish industry and academia

▶ We are enjoying a stunning moment in Turkish industry

▶ Turkey, a relevant asset for participation:

- large in population, land, strength of businesses

- Set of universities of high standard of training

- Large corporates set up nationally, with their corresponding industrial tissue around

▶ For an academia, H2020 is the opportunity to "teach and learn"

▶ The occasion to allow Turkish students and researchers cooperate with German, Spanish, Dutch,… first-class universities and companies

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Recommendation for the Turkish industry and academia

► For a Turkish company, there are many advantages:

– external funding to support your internal R&D

– share experiences with similar companies across the continent, sharing problems and solutions

– spread your market multiplying your contacts

– train your skilled staff with high-tech, international experience

► For a company:

Tradition – is the past / Excel - is the present / Innovation - is the future

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Conclusion

► H2020 is a great support path for a company's R&D

► We are enjoying a stunning moment in Turkish industry

► R&D&I is not "a" way, is THE way forward

► H2020 allows funding, international cooperation and shared technological advance

H2020 – an opportunity to leverage your technologies

H2020 – an opportunity to boost your business

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Thank you

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